SUPER Gas cOnnects





Dear Reader,

We are pleased to share the Fourth issue of *SUPER* Gas connects.

We extend a warm welcome to customers and partners of erstwhile Caltex Gas India, who are receiving this issue of *SUPER* Gas Connects for the first time. You will find latest updates on oil & gas price movements in global markets, news & events within SHV India and its customers.

We solicit your suggestions and comments at connect@ supergas.com.

As always enjoy reading *SUPER* Gas Connects.

Kind Regards,

Marketing Team SHV India The Crude prices had risen in the global markets in the last few months. After touching a high of US \$ 88 per barrel in the end of April '10, it has come down to around US \$ 72 in the month of May '10. This is due to European Debt crisis and overall economic outlook.

The oil inventories particularly in US have contributed to the recent trend which does not indicate a major positive shift in the economic trends. The dollar has been relatively stronger as compared to Euro which has resulted in lower trading prices for crude.

Your Energy Feed

Currently there are mixed indications on the Global economic outlook with the European Debt crisis looming large on the road to recovery. Various other economic indicators are leading to a gradual recovery and investors are looking at the positive signs. Based on overall economic scenario and on a short term basis. it is estimated that crude oil will remain in a short band and not experience very high volatility as was seen last year. Experts are of the opinion that crude oil at current levels is not indicative of the trend and are expected to move up in near future.









The International LPG prices for last five months have been stable at a level of US \$ 730-735 per MT with major demand from the East particularly in the China region. Demand from Petrochemical segment is also very strong. LPG is likely to be at the same level with a slightly downward trend in the short term, as demand is likely to remain stable at the current levels

SUPER Gas taking "Go Green" initiative to NEXT Level

Treat the Earth Well. It is not inherited

from your parents, it is borrowed from your children

– old Kenyan proverb

SHV Gas is the largest dedicated global LPG distributor in the world. SHV Gas provides their core product LPG in the most environmentally sensitive way practicable. This approach also extends to providing efficient LPG energy systems and energy efficiency advice to our customers. Apart from distributing an environmental friendly fuel - LPG to meet our customer's energy needs, it is our endeavor to integrate this sensitivity towards cleaner environment in our day to day business as well.

A step in this direction is the successful implementation of Microsoft SharePoint in April '10. SharePoint is a product that manages the tasks and information of an organization with respect to their hierarchy levels. It is a content management system with integrated search functionality developed that allows users to work in a web-based collaborative environment.



By going online through SharePoint for various day to day business processes, SHV India shall substantially reduce physical transfer of paper and documents across the country amongst its terminals, filling plants and regional/area offices. Majority of administrative processes hitherto requiring physical movement of paper are now undertaken online. This will assist our teams to respond to our customers faster and better, due to:

1. Faster access to relevant business information, when and where it is needed

- 2. Better collaboration and communication
- 3. Connect people with information and expertise

At *SUPER* Gas we believe that all of us collectively and individually need to do more to protect our environment. Apart from using environment friendly fuel and energy efficient systems, we need to conserve the natural resources to the extent possible.

After all, it's important that we leave something for our future generations as well.



CERTIFIED SHV India's LPG Knowledge Now Certified

With more than a decade of presence and thousands of satisfied customers, SHV India has established itself as a leading LPG player. Our unmatched commitment to customer service, deeper understanding of customer's energy needs and the launch of innovative products remains unparalleled in the Indian LPG industry.

The storage systems provided by SHV India at customer's premises conforms to the applicable statutes. Safety of the customer's assets, personnel and people at large is of paramount importance at SHV India. Our team of highly trained and experienced technical team gives SHV India an edge against its competitors.

It gives us immense pleasure to inform you that the Petroleum & Explosives Safety Organization (PESO, Dept. Of Explosives, Govt. Of India) has also recognized SHV India's technical expertise and knowledge in the field of LPG storage and use. SHV India's personnel are now authorized by PESO to carry out Statutory Testing of Bulk Tanks installed at customers premises. These tests are conducted for conformance of LPG installations to the minimum Safety norms at least once every year.

Through the process of interview and test, our Engineers have been approved as "Competent Authority" to conduct these tests. Our customers stand to benefit from this in many ways including:

- 1) Testing of LPG installations strictly as per PESO guidelines
- 2) Enhanced Safety of LPG installation at customer premises
- 3) Increased safety awareness towards LPG storage and usage

This recognition indeed vindicates our Knowledge Leadership with regard to LPG installations in India. It is our endeavor to continue to lead in the commercial and industrial LPG segment and strengthen our position of being the "Preferred Energy Solution Provider" to our customers.

Sharing Success

KONE ELEVATORS: Ensuring Comfortable Ride

KONE is one of the Global Leaders in the Vertical Transportation Industry. It provides its Customers with Industryleading, technically advanced elevators, escalators and auto walks with innovative solutions for their maintenance and modernization. Here are the excerpts from a discussion with Mr. Mr. J. Sivaraman, Executive Director - Factory Operations, Kone Elevators.

Tell us something about Kone **Elevators?**

Kone has come a long way in the past 100 years. From its start as a tiny machine shop in Helsinki, it has become a four billion euro company with 35,000 employees and operations worldwide. Kone is one of the world's leading elevator and escalator companies, serving customers in 50 countries.

What are the key strengths developed by Kone?

Kone has been a trend-setter in the Industry and has brought out the Machine Roomless Elevator, Counter Weightless Solution and the All New Revolutionary Auto Walk.

With our extensive installation and service network (40 branches around India). We have innovative solutions for buildings of all sizes. In terms of engineering and global software, Kone India provides services to our business units in Europe, North America and Asia.

What are the kinds of developments you see ahead in Elevator

Industry in India?

Fast paced growth in retail, high rise buildings, affordable housing etc. is setting a precedent for the elevator industry.

Apart from making the vertical travel pleasant, comfortable and safe, customers look for a striking, aesthetic and impressive experience during the ride.



SUPER Gas connects





Where do you see Kone Elevators 5 years from now?

The booming economy is certainly paving the way, as mentioned earlier, for a great infra growth and Kone will want to continue providing innovative solutions for the end users. Today Kone looks to its past with pride and to the future with confidence and enthusiasm. Although Kone's Indian operations were established to meet local demands, the yearly growth indicates a clear potential for it to develop into an export base for other Asian markets too.

Kone Elevators has been associated with *SUPER* Gas for last 3 years. What does this partnership mean to you?

In the year 2007 we got associated with *SUPER* Gas for their state of the art "Liquid Off take System" (LOT) for providing safe & quality LPG for our Powder Coating needs. *SUPER* Gas is sensitive to our needs and has maintained a very good relationship over the years. They ensure our operations run very smoothly and provide various value added services.



Mr. J. Sivaraman Executive Director – Factory Operations

Contact



SHV Football Team, 1912

Happy Dose

CHEER

Feeling down? Feeling blue? Cheer up. There is a time-tested way to lift yourself up out of the dumps. As mark Twain once said, "The best way to cheer yourself up is to cheer somebody else up." Try it.

COMPLETED

Do you have a to-do list? I hope you do,

because that's the only way you can tick off tasks as you accomplish them.

Being able to visualize things getting done is a very effective way to boost selfconfidence, self-esteem and a sense that life is going in the right direction.

No exceptions, everybody feels better. But first, you'll need a list.

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