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Your Energy Feed

Dear Reader

Welcome to the 19th Issue of **SUPER Gas Connects** Newsletter.

Will the LPG price continue to remain low for the coming quarter? Please read "Your Energy Feed" to know more. At SUPER Gas, we promote Safety. Thus, we have introduced our new initiative of Vehicle Tracking System in bulk tankers.

In this newsletter, we have also covered the initiative taken by SHV for a greener earth.

Hope you find this interesting and informative. We wish you a sustainable journey at work and at home.

Kind Regards,

**Marketing Team
SHV India**

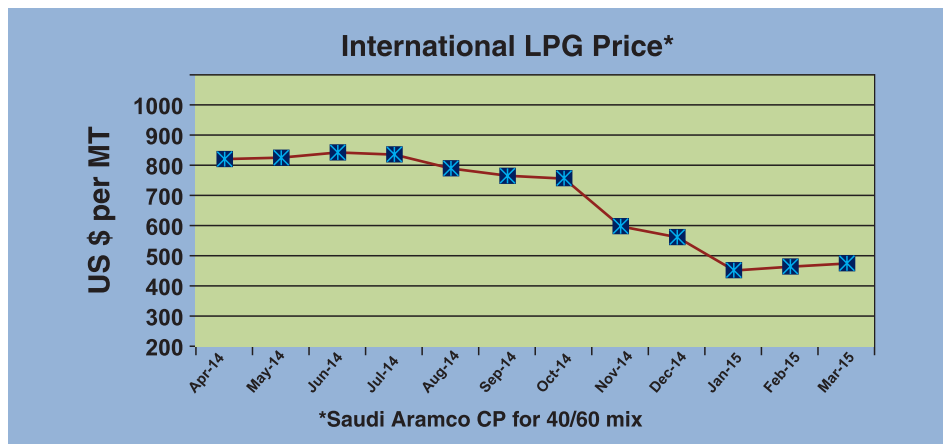
Crude Oil (Brent) is now trading at around US \$55 - US \$60 per barrel and has lost half its value since June 14. The U.S. is idling rigs and delaying wells even as it pumps oil from shale and other deposits. Cheaper crude is a boon to countries such as China and India that rely on energy imports. Members of the OPEC continued pumping Crude Oil over and above their targeted levels in spite of lower crude prices as they do not want to lose their market share. There is also an opinion that OPEC does not want to subsidize the high-cost shale oil producers by resorting to production cuts / price increase and the market should be left alone to determine prices that will decide which suppliers can survive.

There could be a spike in the global Crude Oil market in the second half of this year as

demand growth picks up and high-cost producers trim output amid lower prices. In the absence of any other major development Crude Oil prices are expected to be at these levels only – around US \$60 - US \$70 per barrel at least for short/ medium term.

On the International LPG front, there is not much volatility on prices which remains almost flat at US \$450 -US \$480 levels. However, due to petrochemical demand, there is a bit of volatility in Propane prices though there is a resistance beyond US \$500/MT.

With the winter season being over, demand will be subdued. This combined with additional productions will result in very little changes- may be southwards in the prices of Butane/ Propane in the Q2-2015.





Safety - We Care Vehicle Tracking System - Goes Live

Safety is most important part of any business. We at SUPER Gas, believe that no work is so important that safety can be compromised.

We have introduced Vehicle Tracking System (VTS) for our dedicated bulk tankers in order to improve safety, productivity and customer service. VTS will provide critical information like Vehicle movement, Positioning, Driving speed and many other safety parameters. It helps in efficient planning, thus helping in on-time delivery and providing accurate updates to customers.



The system has the following Features:

Real Time Visibility: SHV and the Fleet Operator / Transporter both can monitor the movement of the vehicle on real time basis (Helps in Planning and Asset Utilization).

Performance: Complete historical movement, distance travelled and driving data provides MIS tool to analyse the number of trips, total distance covered, turnaround time. This results in efficient fleet utilization and logistics planning to Fleet operators.

Safety & Security: It provides various safety violations like Over-speed, Night Driving, Driving behaviour, Route deviation, Extended visibility of real time location of the vehicle to all stake holders for safety and security of vehicle.

Report Generation: Various reports like performance reports, graphical reports, and trip-wise reports are generated and analyzed.

Transport Reward System: VTS data is also used and linked with Transport reward system which is being implemented for Transporters.

We would continue to up-grade on automation and measurement system to bring more efficiency and safety in the process. Drive for excellence is our motto and we always strive for it.

News & Events SUPER Gas at IFEX 2015

SUPER Gas participated in IFEX 2015, the 11th International Exhibition on Foundry Technology at India Expo Mart & Centre, Greater Noida (27th February -1st March, 2015). It was organized by Institute of Indian Foundry men. We showcased innovative products and services pertaining to LPG in Industrial segment especially in Heat treatment Industries. We had a good interactive discussion with various Industries, Customers, Suppliers (Combustion equipment), Consultants and other participants on LPG application in respective fields.





Partner's Meet - SUPER Gas West Region



SUPER Gas, West region organised its Partner's Meet in Mumbai in Feb'2015. The lively discussion was on promoting LPG as a cleaner fuel, LPG Updates, Innovative products and services for industrial applications. Many established partners and experts from reputed organizations shared their experiences and also appreciated the drive from SUPER Gas in making LPG a popular fuel in the Industry.

Sharing Success

Investment & Precision Casting Limited (IPCL) - Casting Technology Leader



Mr. R.K. Menon
Executive Director -IPCL.

IPCL is a leading company in Investment Casting, producing very complex investment casting in a wide range of material specification. Broadly its products are used in automotive industry, pumps and valves, electrical and instrumentation and general engineering.

It was set up in the year 1975 at Bhavnagar, Gujarat and had a technical collaboration with Arwood International, USA. It has become a Technology leader through technical collaboration with Zollern (Germany), Associated Foundries Engineering Co (Japan) and its own strong R & D team. It has propelled growth over a period of time. Following are the edited excerpts from an email interview with **Mr. R.K. Menon**, Executive Director -IPCL.

Investment & Precision Casting Limited (IPCL) had started its operations in 1975. Kindly tell us about the journey so far?

Today IPCL is positioned as a leading investment casting specialist based on a history dating back to 1975, when we started our manufacturing activities at Bhavnagar, Gujarat. Over these years, IPCL has achieved a market reputation of being one of the most trusted investment casting manufacturers, handling a wide range of material specifications and complexities. We were the First Investment Casting Foundry in India to get ISO 9002 Certification from Bureau of Indian Standards (BIS) in 1994. Recently, in October 2014, we received "Casting Contest Award-2014" from Investment Casting Institute, USA for Outstanding Leadership in demonstrating the benefits of Investment Casting Process. Achievements are many and it motivates us to raise our bar.

What differentiate IPCL from competitors in the market place?

We are one of the few foundries having expertise of specialized surface treatment of castings like Induction Hardening, Case Carburizing etc. We have competencies across the entire development cycle with strong and continuous Research & Development. We involve ourselves in all the developmental activities understanding the customer's need & requirement. Team IPCL has optimized the manufacturing efficiency through technical competency and expertise.

What initiatives you took towards sustainability of the business?

We have increased the capacity from 500 MT per Annum to approximately 1500 MT per Annum today, by installing sheds, machineries, instruments etc. We have enhanced our technical expertise by installing software for CAD/CAM and Continuous R & D to substitute costly materials by equivalent local raw materials meeting the same quality standards. We have also started Vacuum Castings, which will help us in



catering to Medical and specifically complicated aerospace castings that are being imported today.

Where do you see IPCL in 5 years from now?

Our goal is to supply in a big way to Aerospace, Defence and Railways. By 2020, IPCL will produce 2500 Tons of castings per year and also add a few more technologies.

IPCL has been associated with SUPER Gas since last four years. What are your views about SUPER Gas's LPG product and services?

We have a good partnership with SUPER Gas since last 4 years. Except some hiccups at times, their services i.e. installation, commissioning and LPG supply have been excellent. Problems or issues are sorted out very promptly and necessary support and guidance are provided whenever needed. SUPER Gas has been a valuable partner through our journey and we wish the partnership grows over years.

From The Archive



Inauguration of Bavla Filling Plant near Ahmedabad by Governor of Gujarat -Feb, 1998

Sustainability A Green Planet

Initiative by Green Leaf Team, SUPER Gas West region

Green Leaf, the Sustainability team of West Region has initiated activities to improve the environment and generate awareness for a sustainable life. Our business partners, transporters and family member are also a part in this drive.



Sapling plantation by our Transport crew.



Drawing competition on Sustainability

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Join us on:    

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ECOSIA Drive for the Tree Plantation

Ecosia, a search engine organization is driving tree plantation and aims to plant 1 billion trees by 2020. It has already planted more than 1.35 millions trees and it donates 80% of its surplus income through search engine advertising for tree plantation. The good thing is that we all can get involved. To know more, simply visit www.ecosia.org



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