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Dear Reader

Welcome to the 18th Issue of **SUPER Gas Connects** Newsletter.

Last 3 months, there is a drop in the energy prices and LPG is not an exception. Is this trend going to continue? Read more on it in "Your Energy Feed" section. We are happy to share the launch of our new innovative product "Liquid Trap". Safety and convenience is just a call away. To know more, read our article in Innovation section.

Hope you enjoy reading this issue as much as we enjoyed preparing it for you.

Wishing you and your family a Merry Christmas and a Happy New Year.

Kind Regards,

**Marketing Team
SHV India**

Your Energy Feed

Crude oil price's downward trend gained momentum in October and extended into November and continuing in December also, with Brent at a four-year low (around US \$ 58 per barrel). A strong US dollar and rising US shale oil output outweighed the impact of geo-political situations in the Middle East.

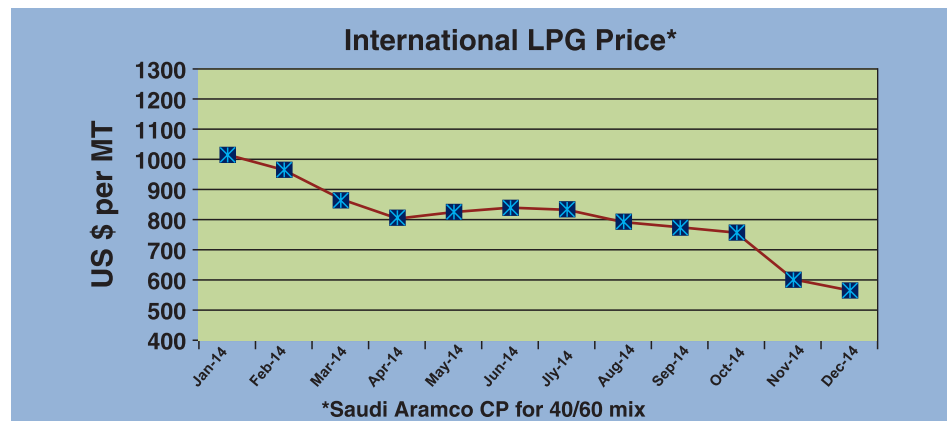
When crude started falling down below US \$ 80 mark, market anticipated that Saudis or OPEC will intervene by cutting down supplies and create a supply demand imbalance to push up the prices. Situation has now changed with US expected to surpass Saudi's crude production and become world's largest producer of Crude. Similarly OPEC is also losing their majority status in the market due to increased production from Non-OPEC countries. Thus neither Saudis nor OPEC are resorting to

production cuts as it is very clear that such shortage can be easily made up by excess production from the Non-OPEC countries.

In view of this, crude continued it's slide and is now trading at US \$ 60 levels.

International LPG prices dropped subsequently due to the drop in crude prices. As a result of which Saudis declared Dec 2014 CP at US \$ 550 for Propane and US \$ 570 for Butane. This is almost half of the prices declared in Dec 2013. Considering further downfall in crude, market is in a downward trend and lower prices are predicted in January 2015.

There is not much increase in demand for LPG from the Western market considering a mild winter so far. On the contrary, production is increasing; resulting in ample supply in the market.





Innovation

Your Key to Safety - Liquid Trap

Heavy hydrocarbons e.g. pentane, hexane etc. which are sometimes present in LPG are prone to convert back to liquid state due to their high boiling point. Condensed LPG vapours at application point can lead to serious problems as there are possibilities of liquid LPG entering the secondary system and the burners.

SUPER Gas provides an automatic and reliable Liquid Trap in association with its technology partner M/s Gastech Corporation. This ensures separation of all heavy components like pentane, hexane from LPG vapours and provides a clean LPG supply to the burners.

Working Principle

When LPG is passed through a Liquid Trap, only clean LPG vapour flows out for combustion. Heavy hydrocarbons accumulate at the bottom of the liquid trap which is periodically drained out by trained personnel.



Features of SUPER Gas - LPG Liquid Trap

- Pre-warning alarm at 35 % filled with heavy ends
- Final alarm at 80% level of liquid trap; shuts off the LPG supply automatically
- Solenoid valve with bypass arrangement for easy maintenance
- Plug and play device with pre-wired unit and cable tray for easy installation
- Potential free audio alarm
- Weather proof IP 45 enclosure for junction box
- Automatic resetting to normal working after draining

Installation and Commissioning:

Our expert engineers will do the Installation and commissioning at your LPG Installations. In addition, they will also impart operational training to your designated personnel.

To know more about Liquid Trap, please visit our website www.supergas.com or SMS 'SUPERGAS' to 56070

News & Events

New Filling Plant @ Vadakkal, Chennai



SHV India is pleased to announce the commencement of construction of the New Filling Plant at Vadakkal, near Chennai. Bhoomi Puja was conducted at site on 6th November, 2014. This investment in infrastructure is

another example of SHV India's commitment to its customers. The facility will take approximately six months to complete and will help to get closer to the customer in South India and serve them better.



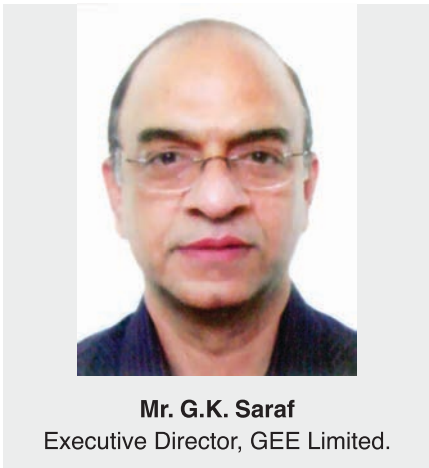
SUPER Gas @ CII Industrial Expo, Haridwar



SUPER Gas participated in CII Industrial Expo (6th - 9th November'2014) at Haridwar. We showcased our new, innovative LPG products and value added services for Industries and Commercial Business.

Sharing Success

GEE Limited - Ensuring customer delight beyond just product sale



Mr. G.K. Saraf
Executive Director, GEE Limited.

GEE Limited is offering a wide range of quality welding consumables with state-of-the-art technology catering to the needs of industries and technicians globally. Their worldwide presence and strong network helps them, deliver services efficiently and effectively. The in-house R&D department has a fully equipped lab under the supervision of experts; facilitates testing, product improvements and innovative manufacturing processes. Following are the edited excerpts from an email interview with **Mr. G.K. Saraf**, Executive Director, GEE Limited.

GEE Limited started its Indian operation in 1969. Kindly tell us about the journey so far?

GEE Limited was established in 1969, but we took over from previous owners with a welding electrode manufacturing plant at Thane, Maharashtra. There was a technical collaboration with Messer Griesheim GmbH to accomplish the mission of impeccable quality of GEE brand electrodes, wires and fluxes, keeping the commitment of our tagline - seal of trust to all our customers and stakeholders. The present plant in West Bengal was established in 2006. We have three plants in West Bengal and two plants in Maharashtra. Present turnover is Rs 200 crores with a workforce of 350 people employed at various places.

What differentiate GEE Limited from competitors in the market place?

In Eastern India, we have a strong and knowledgeable sales force supported by a battery of dedicated dealers. Their contribution is immense for the growth of the company. Our product range is

vast and we produce all varieties of welding electrodes, welding wires and other consumables. We have one window solution for any welding technique. Our products are widespread and we have got approval from both international and local authorities. "A wide range of products, together with excellent qualities at a reasonable price" is our motto and GWELD logo stands for "Seal of Trust".

What initiatives you took towards sustainability of the business and environment?

We are the only Engineering Industry in MSME sector who are proud of having ISO 9001:2008 for quality systems, ISO 14001:2004 for environmental management system and ISO 18001:2001 for Health and Safety Management. Our factory is a green factory and we maintain good sanitation, portable drinking water and other facilities for our workmen and staff who are delighted to work in our factory in an excellent environment. We have our own fully equipped laboratory where all raw materials,



work in progress (WIP) and finished goods are tested and approved at each step and finally what emerge is a superior quality product. We are in continuous process of developing our products through research and development (R & D) and full emphasis is given for the special requirement of our esteemed customers.

Where do you see GEE Limited in India 5 years from now?

GEE Limited is on the path of aggressive growth and we plan to increase sales and production capability together with new quality products to a greater height across India. We have an ambitious growth

plan considering projection of 200% growth in steel sector in the next 5-6 years and we are confident that we will surpass our growth plan.

GEE Limited has been associated with SUPER Gas for almost five years now. What are your views about our LPG product and services?

SUPER Gas has been our energy partner for the last five years without any supply interruption or quality problems. We are more than happy to continue this enduring partnership on a long term basis backed by **SUPER Gas's** expert technical support, focus on safety measures and timely supplies.

From The Archive



SHV India's First Invoice
June, 1997

Simple 10 For Drivers and Riders



Use helmets while riding a 2-wheeler (both for rider and pillion-rider)



Do not exceed allowable carrying passengers



Use seat-belts while you are driving a 4-wheeler



Do not jump the traffic signals - Follow the traffic rules



Do not drink and drive



Do not use mobile phone while driving



Over speeding is dangerous



Give way for ambulance



Do not play loud music and do not use ear phones while driving.



Know your vehicle well and maintain it

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