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Dear Reader,

Welcome to the 11th Issue of *SUPER Gas Connects*.

We are pleased to inform you that our newsletter has completed 3 years and all this happened with your kind support and encouragement.

In our newsletter, our endeavor is always to give you updates on global oil and LPG market as well as new developments in SHV India. It is also a pleasure to cover the experiences of our customers in the newsletter whenever possible.

We wish our readers a very Happy and Prosperous Pongal and a New Year. We also take this opportunity to thank all our readers for their continued support.

Kind Regards,

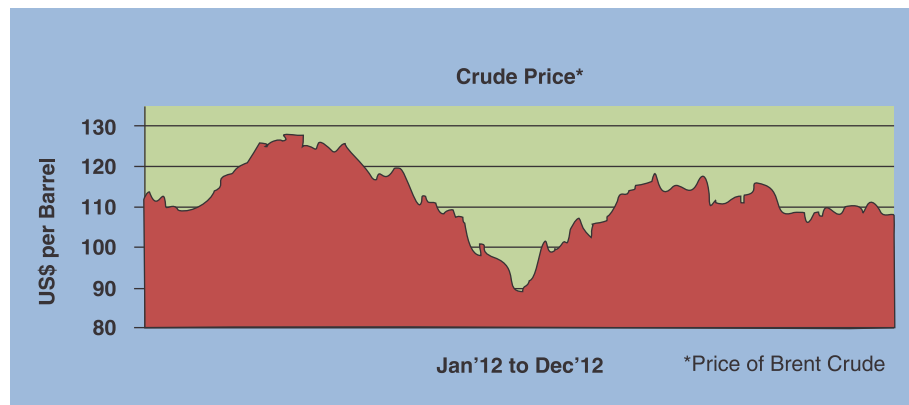
**Marketing Team
SHV India**

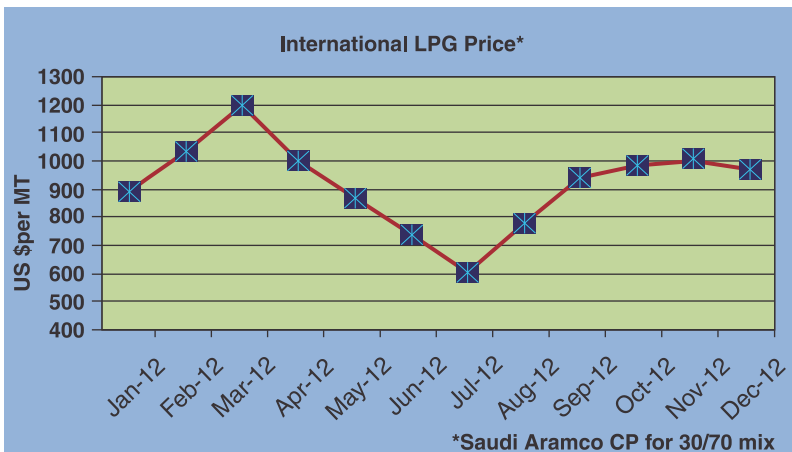
The crude price during the year 2012 was highly volatile. It commenced at around US \$110 per barrel in the month of January before sliding down to US \$ 89 in the month of June. For last 3-4 months, the prices are in the band of US \$ 105 to US \$ 110 levels. As per market analysts, there is a recognition that global economy is not growing at a robust pace and it is going to limit oil demand. In contrast supply is growing at a faster pace. Thus, there will be a balance between supply and demand to protect the prices of Brent crude in the range \$90 to \$110 per barrel in the coming days. The IEA forecast world oil

Your Energy Feed

demand to grow slightly from the current level of 89.7 million barrels per day to 90.5 millions in 2013.

The International LPG price has been volatile in 2012. It touched the mark of US \$ 1200/MT and subsequently came down to US \$ 600/MT in the month of July. The prime reason for such volatility was geopolitical considerations apart from the supply demand scenario. However, currently there is abundant supply and the market is in a downward trend as winter demand is yet to set in. Due to high shale gas production in the US, it is anticipated that there would be abundant export potential for Propane to





the Europe/ Asian markets which should put downward pressure on the prices in the Asian markets, mainly the Gulf. This coupled with the additional supplies expected from the Middle East region is expected to keep the prices at a moderate level in the coming months.

Going for the Niche

The Aerosol Industry has seen a rapid growth in the last 10 years. To meet this increasing demand of aerosol, SUPER Gas has come up with Aerosol Grade LPG. It is a hydrocarbon based propellant that consists of a high-purity mixture of propane, isobutane and n-butane and does not contain any ozone depleting substance, thus making it the most trusted and environmentally safe alternative. The high quality aerosol grade LPG is a preferred propellant for Deosprays, Air-fresheners, Silicon sprays, Pesticides and in pharma sprays.

This environment friendly and safe aerosol propellant has been specially customized after carefully studying the different

processes and meets the technical specifications of various aerosol product manufactures. Our state of the art facility enables us to offer solutions for all your current and future requirements, whether it is for small or large scale production.

33 kg SUPERLOT Cylinders

SUPER Gas has introduced India's first ever aerosol grade LPG in a special 33 Kg Liquid Off-Take (LOT) cylinder. Our SUPERLOT cylinders are an effective and safer option over the conventional Vapor Off-Take (VOT) cylinders, which are being currently used in the aerosol process. The SUPER LOT cylinder installation can also be offered in compact configuration based on your requirement.

Bulk Storage Solutions

SUPER Gas bulk storage solutions are designed & customized to meet customer's high volume requirement for aerosol applications. The bulk system consists of single or multiple LPG storage tanks and associated accessories as per SMPV rules (UF) 1981. These LPG storage tanks are ideal for large production companies and refilled on site through our mobile LPG tankers.

We provide safe and efficient bulk LPG installations with technical support and services starting from initial setup phase of the project till the start of production. For more details SMS SUPERGAS to 56070 or visit our website www.supergas.com

SUPER Gas at Aerosol Promotion Council - International Liaison Committee (ILC) Exhibition Nov' 2012, Mumbai.





SUPER Gas team with visitors at ILC 2012 - Exhibition

Sharing Success

Lakshmi Precision Screws Limited – Delivering Excellence



Mr. D. K. Jain, MD
Lakshmi Precision Screws Ltd.

Lakshmi Precision Screws Ltd. is a manufacturing unit which was established in the year 1972. The Company is a pioneer in providing fastening technology globally, having Joint Ventures, License Agreements and Alliances with different global companies. It is also catering to the needs of various sectors such as Wind Energy, Oil & Gas, Locomotives, Automobiles, Agriculture Equipments (Tractors), Machine Building and different Industrial items. The endeavor of the Company is to provide

high level of customer satisfaction. The Company is constantly researching to enhance its quality of the products, keeping in mind the increasing expectations of the customers and the Company's brand. With sheer hard work and sincerity, today the company is serving the entire automobile, machine tools and other automotive industries apart from exporting its products throughout the world.

Mr. D. K. Jain, is the Managing Director of the company. He is renowned for his contribution towards industrial & economic development of Haryana. He has been honored with Udyog Ratna in 2005 by Honorable Chief Minister Shri. Bhupender Singh Hooda.

Following are the edited excerpts from a discussion with Mr. D. K. Jain, MD, Lakshmi Precision Screws Ltd.

Please tell us about Lakshmi Precision Screws Limited and its journey since its Inception?

Lakshmi Precision Screws Ltd. is a high tensile manufacturing unit established in the year 1972 and located at Rohtak, Haryana. The Company as a registered Export House has bagged the EEPC Award for the Best Regional Exporter for three years in a row

1991-1993. In the recent past the company had added two more units, one in Rohtak and another in Industrial Model Town, Manesar where leading manufacturers such as Hero Honda, Honda Motors Scooters India, Maruti Suzuki etc. are also established

What are the strengths of LPS which gives a competitive advantage?

Lakshmi Precision Screws is an ISO-9002, QS-9000, ISO-14001 & TS-16949 OHSAS 18001 and AS9100B certified company. Quality is very essential for our company and we are committed to produce Quality High Tensile Precision Fasteners. Our core strength lies in producing wide range of products, adaptability to newer technologies, experienced and skilled man power, NABL approved lab and developing new products at a faster rate.

How LPS contributing for a safe and clean environment?

The LPS Group has taken paramount interest for a green environment and is undertaking conservation activities to promote a clean and hygienic environment. It is working actively towards reducing pollution by maximizing of recycled goods, minimizing waste, reducing discharge & emissions and effectively



using waste treatment plants as per latest norms. LPS GROUP has also invested in Effluent Treatment Plants and Water Treatment Plants which contribute towards maintaining a clean and green environment. We also undertake 'Wide Tree Plantations' campaigns every year by planting several trees.

Where do you see Lakshmi Precision Screws Limited 5 years from now?

LPS Group looks forward to be a company having a turnover of more than Rs. 1000 crore in coming 5 years with annual growth of Rs. 200 crore. To achieve this we have plans to expand our operation to reach all major locations in domestic & Global market. Our employees are our biggest strength and asset. It is the underlying

philosophy that has molded our workforce into a team with common goals and objectives. We promote good working culture for mutual development of Employees, Management & Society. LPS is also looking for effective practice of Technologies for a clean & safe environment for tomorrow to come.

Lakshmi Precision Screws Limited (LPS) has been associated with SUPER Gas for more than a decade. What has been your experience with this relationship?

We ascertain that we procure and import our products from established and well reputed manufacturers and suppliers. We were the first company in India to sign agreement with Mr. Ajay Kumar, CEO of SHV Energy Private Limited at Hotel Oberoi, Delhi and we are

continuously taking supplies since then for more than a decade.

SUPER Gas is known for its quality and services. I personally visited SUPER Gas office, Plant and have seen many of their manufacturing Facilities in Europe. I look forward to see SUPER Gas maintaining their position as a leader by providing Efficient Energy solutions.



From the Archive

PAM Petrol Station in Mariazell - Austria, February 1959



Light in the dark of winter

Live the Sustainable Way: Cleaner - Better - Together

- Turn your taps off lightly and replace as soon as they begin to leak – leaking taps can waste up to 200 liters of water a day
- Install energy-efficient lighting and turn off lights when you leave an area
- Reuse office paper – Promote and use double-sided printing and copying
- Share traveling in the same vehicle with colleagues and plan your work trips to minimize single-purpose trips and overall travel
- Look at all the different types of waste around your workplace – find out about their potential for reuse and recycling

Disclaimer: Information featured herein is for informative purpose only, hence no liability is assumed

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suggestions/feedback to
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